



# The Alliance Matters

Welcome to “The Alliance Matters”, a newsletter focused on keeping you informed about the Alliance initiatives and accomplishments, highlights about our Central New York (CNY) region, defense industry, members, our partners and upcoming events.

The CNY Defense Alliance mission is to Promote, Advocate, Strengthen and Expand the region’s Department of Defense (DoD) and federal assets including the Air Force Research Laboratory Information Directorate (AFRL/RI), Defense Finance and Accounting Service (DFAS), Eastern Area Defense Sector (EADS) and the FAA Designated New York (NY) Unmanned Aerial System (UAS) Test Site at Griffiss International Airport.

Our goal is to strengthen and expand our defense industry and high tech eco-system by supporting initiatives enabled by collaboration and partnerships with our region’s DoD and federal assets.



Special thanks to all our 2016 Members/Sponsors:

- **Premier**
  - AIS
  - AmeriCU Credit Union
  - AX Enterprize
  - BAE
  - Clarkson University
  - CYBER Research Institute
  - First Source Federal Credit Union
  - FTL Information Technology
  - Intelligent Automation Inc.
  - Griffiss Local Development Corp
  - Griffiss Institute
  - Mohawk Valley Community College
  - MV EDGE
  - NYS Power Authority
  - PAR Rome Research Corp
  - Quanterion
  - Raytheon BBN Technologies
  - Syracuse Research Corp
  - Syracuse University/CASE
  - Utica College
- **Advocate**
  - Bank of New York Mellon
  - CenterState CEO
- **Associate**
  - Capraro Technologies
- **Community**
  - Black Owl
  - Research Foundation for State University of NY

***The Alliance is the ONLY not-for-profit corporation in the region that is positioned to legally engage in lobbying to advocate, strengthen and expand the region’s DoD and federal assets.***

The new fiscal year is upon us and we will be initiating the 2017 Alliance Membership Drive in the coming weeks. **Our membership is our voice!** We encourage all organizations to get involved and take advantage of our flexible membership program.



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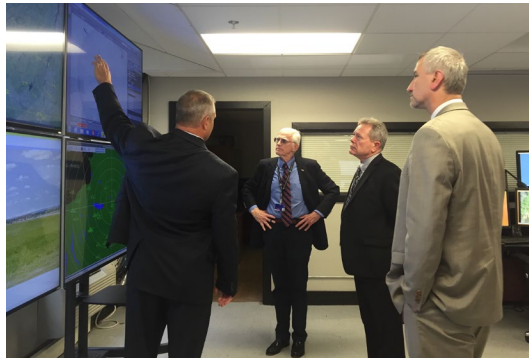
## 2016 Highlights

The Alliance continued to have unprecedented support from our Local, State and Federal officials including Mayor Izzo, County Executive Anthony Picente, Senator Joe Griffo, Assemblyman Anthony Brindisi, Congressman Hanna, and Senators Chuck Schumer and Kristen Gillibrand.

I personally want to thank Congressman Richard Hanna for all he did to help our region excel. He worked tirelessly to put legislation in place and create initiatives that would support NY's growth. It was Congressman Hanna's vision and tenacity that helped NY attain a UAS Test Site.



## AFRL Rome



In March we welcomed the new AFRL Information Directorate Chief, **Mr. Daniel Goddard**. Mr. Goddard's 25 years of research, development and test experience in the Air Force, Army, Navy and Joint Programs enabled a smooth transition to the leadership role of the AFRL Information Directorate. In his first year, Mr. Goddard and his Information Directorate team achieved over \$1 Billion in research and development revenue. The revenue translates to an estimated economic impact to the area of \$355 Million, up \$42 million from 2015 or 13.5 percent. The complete AFRL Information Directorate Economic Impact Report can

be found at <http://www.wpafb.af.mil/Portals/60/documents/afrl/ri/afrl-ri-economic-impact-2016.pdf?ver=2016-12-29-095013-913>

In addition to Mr. Goddard's strong accomplishments at the Lab, he is actively engaged with the community, working with the CNY Defense Alliance, to identify areas for collaboration and partnership in support of building a robust high tech eco-system. Pictured to the left, Mr. Goddard, Dr. Hayduk and AFRL/RI personnel visit to the NY UAS Test Site Operations Center. Mr. Chad Lawrence, Griffiss International Airport Deputy Commissioner, and Dr. Ray Young, NY UAS Test Site Technical Director, provided an overview of the NY UAS Test Site capabilities and discussed areas for potential collaboration.



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## **NY UAS Test Site/NUAIR**

The NY UAS Test Site led by the Griffiss International Airport and managed by NUAIR had an extremely strong 2016, hosting visits by the FAA, NASA AMES Research, the DJI Developers Challenge and the UTM Convention.

A component of the convention was an open house and tour of the NY UAS Test Site Operations Center. Lockheed Martin,

with the support of Test Site and NUAIR personnel, showcased their unmanned K-MAX and S-76 helicopters working with their small UAS, Indigo and Desert Hawk, to handle a simulated forest fire followed by a search and rescue task.



## **2017 Way Ahead**

The Alliance's multi-faceted strategy will continue to evolve in 2017 to meet the new challenges presented by our ever-changing world. Specific areas of work will include:

- Engage directly with the AFRL Information Directorate (AFRL/RI), DFAS, EADS and NY UAS Test Site leadership to understand the challenges and opportunities that impact the health, stability and potential growth of their organization.
- Develop initiatives that enable synergistic partnerships between public and private organizations including the AFRL/RI, DFAS, EADS, NY UAS Test Site, Griffiss Institute (GI) and the Cyber Research Institute (CRI).
- Work with Local, State and Federal representatives and the various legislative processes on initiatives that support the stability and growth of AFRL/RI, DFAS, EADS and the NY UAS Test Site.
- Collaborate with the region's economic development organizations (e.g. MV EDGE), large and small businesses, academia, government agencies and community leaders on initiatives that foster the growth of the region's eco-system.
- Work with Local and State representatives to secure support for the Alliance and its partners (e.g., NUAIR, CRI).

Jennifer Sumner of the Griffiss Institute and Tony and Frank Spina of FTL Information Technology, will continue to support the efforts to re-brand the CNY Defense Alliance.

If you have information or news that you would like to share in the newsletter, please let me know. Also, we are always looking for community support. If you would like to get involved in the Alliance mission, please contact me at [mary.chruscicki@cnydefensealliance.org](mailto:mary.chruscicki@cnydefensealliance.org) or 315-617-2821.